



Expert Negotiating and Consulting Services for the Leasing and Finance Industry

What kind of *industry insight* are you looking for?

Swandel and Associates will be present at three leading industry conferences and we are now booking meetings with companies looking for advice and insight into the current market.

- Canadian Finance and Leasing Association – Ottawa, Canada Sept. 21 -23
- National Equipment and Finance Association – Monterey, CA, USA Sept. 24 – 26
- Equipment Lease and Finance Association – San Diego, CA Oct. 18-20

Swandel and Associates offers the ability to leverage the experience and contacts of an external partner as a complement to your existing executive and management team. Swandel and Associates provides a broad range of services:

- Negotiating Lessor Funding (securitization, debt etc.) with best possible leverage and pricing in the U.S. and Canada;
- Market Entry and Business Development services;
- Operations Review and Analysis;
- Strategic Planning and General Management Consulting;
- Education and Training Programs for Leasing Industry Associations and Lessors;
- Credit, Operations, and Collection Policy and Procedure Manuals; and
- Acting for Buyers and Sellers of Lessors through a Relationship with the Leasing industry M&A firm [Kropschot Financial Services](#).

Contact Us!

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web site